

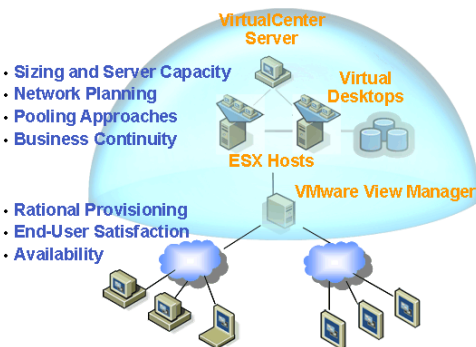


## CUSTOMER SNAPSHOT

### KEY HIGHLIGHTS

INDUSTRY: EDUCATION

SOLUTION: VMware View



### SOLUTION

Through virtualization, desktop resources can be provided cost-effectively, securely and reliably from one or more datacenters. VMware® Professional Services provides the knowledge and experience customers need to plan for and build VMware View™, and helps customers, configure, manage and optimize their virtual desktop environment.

### BENEFITS

- Provide end-user satisfaction while reducing administrative costs of managing desktops
- Develop the security, networking, and datacenter configuration required to implement virtual desktops
- Obtain benefits and cost savings by using a connection-broker for managing virtual desktops

*“VMware Professional Services provides the dedicated, hand-on expertise that is critical to our success in virtual desktops. Their consultants are top-notch and provide the expertise we need. Without them, we could not have gotten as far as we currently are, and we now have an excellent foundation for larger virtual desktops deployments.”*

Director of IT

### Customer Profile

School District has over 40 schools serving pre-kindergarten through high school, with almost three thousand teachers and 43,000 students. The district has over 22,000 networked computers, and takes pride in investing in the very latest proven technology.

Customer wants to build a manageable virtual desktop infrastructure and reduce the number of physical desktops currently deployed throughout the district. They have numerous remote sites, different school branches, and limited IT management resources.

### VMware at Work

VMware consulting provides services on-site throughout the ongoing planning and implementation:

- Provide knowledge and expertise for physical desktop consolidation
- Develop virtual desktop templates for different configurations and student labs
- Evaluate sizing for VMware View and servers providing virtual desktops
- Tune operating systems to optimize virtual desktop performance
- Design plans for rapid provisioning tailored for their environment

### Results

Customer continually renews their engagement with VMware Professional Services and expands their investment in virtual desktops:

- Numerous servers consolidated for use by virtual desktops
- Physical infrastructure established for virtual desktop deployment
- Over 100 virtual desktops in production for teacher training and executive school board
- Customer now ready for larger scale virtual desktop deployment

