



SOLUTION BUNDLE DATASHEET

## VMware Disaster Recovery Starter Kit

### Overview

There are at least as many ways to attempt to build a disaster recovery solution as there are types of disasters that can affect an organization. Industry-leading VMware® virtualization software provides the key infrastructure that enables organizations to implement viable x86 disaster recovery solutions that meet their recovery requirements reliably and affordably.

The VMware Disaster Recovery Starter Kit provides a convenient bundle of the VMware products and services needed to get started with a proof of concept or pilot deployment of a disaster recovery solution that uses VMware Infrastructure.

### Benefits of the Disaster Recovery Starter Kit

The VMware Disaster Recovery Starter Kit enables organizations to benefit from using VMware virtualization in their disaster recovery plans. This kit:

- Simplifies purchase of the VMware products and services necessary to get started with a proof of concept or pilot
- Speeds time-to-implementation with an accelerated learning curve and knowledge transfer
- Leverages proven best practices for planning and deploying VMware virtualization solutions

### Who Can Benefit from the Disaster Recovery Starter Kit?

The VMware disaster recovery starter Kit is designed for organizations and IT departments that are new to VMware infrastructure. Organizations are already using VMware Infrastructure to determine the additional products and services needed for a virtualized disaster recovery solution by working with VMware and VMware channel partners.

### AT A GLANCE

The VMware Disaster Recovery Starter Kit provides a convenient bundle of the VMware products and services needed to get started with a proof-of-concept or pilot deployment of a disaster recovery solution that uses VMware Infrastructure.

### BENEFITS

- Simplifies purchase of the VMware products and services needed to get started with a proof of concept or pilot
- Speeds time-to-implementation
- Mitigates risk by leveraging experienced consultants and proven best practices

### COMPONENTS

#### Products

VMware Infrastructure 3 Enterprise for 8 processors

VMware VirtualCenter

VMware Converter 3.0 Enterprise Edition

1-Year Support and Subscription for all included products

#### Services

VMware Infrastructure Jumpstart

VMware Consolidated Backup Jumpstart Add-on



## What is Included in the Disaster Recovery Starter Kit?

The VMware Disaster Recovery Starter Kit provides licenses for VMware Infrastructure, services to help understand how to set up VMware Infrastructure and convert existing physical machines into virtual machines, and guidelines and checklists that support planning for high availability and disaster recovery.

### Included Products

- VMware Infrastructure 3 Enterprise  
The most widely deployed software suite for optimizing and managing industry standard IT environments through virtualization.
- VMware VirtualCenter  
A critical component of the VMware Infrastructure suite, VirtualCenter delivers centralized management, operational automation, resource optimization and high availability to IT environments using VMware Infrastructure.
- VMware Converter Enterprise Edition  
VMware Converter is a highly robust and scalable enterprise-class migration tool that automates the process of creating VMware virtual machines from physical machines, other virtual machine formats and third-party image formats.

### Included Services

- VMware Infrastructure Jumpstart  
A three-day consulting engagement that provides an on-site proof-of-concept configuration and knowledge transfer of VMware Infrastructure (ESX™ and VirtualCenter). An optional, additional day provides information about physical to virtual migrations using VMware Converter.
- VMware Consolidated Backup Jumpstart Add-on  
A one-day consulting engagement delivered in conjunction with the VMware Infrastructure Jumpstart that helps you understand how to use and deploy VMware Consolidated Backup to build a disaster recovery system. This jumpstart explores various strategies to increase availability and shorten response times when faced with service disruptions and disasters.

## Key Services Activities and Deliverables

ACTIVITIES AND TOPICS
<ul style="list-style-type: none"><li>• Technical architecture overview</li><li>• Installation and configuration</li><li>• Virtual machine creation</li><li>• Virtual machine migration</li><li>• Provisioning and managing virtual machines</li><li>• Physical to virtual migration process overview</li><li>• Physical to virtual migration</li><li>• Business continuity overview</li><li>• Planning for routine failures</li><li>• Backup and recovery of virtual machines</li><li>• Disaster planning overview</li></ul>
DELIVERABLES
<ul style="list-style-type: none"><li>• On-site installation of up to two ESX hosts, one VirtualCenter Server, and VMware Converter</li><li>• Interactive proof-of-concept on physical to virtual migrations using VMware Converter</li><li>• Interactive disaster recovery workshop using virtual infrastructure</li><li>• Demonstration of backup and recovery of up to two virtual machines using VMware Consolidated Backup</li><li>• Best practices and knowledge transfer</li></ul>

### For More Information

The VMware Disaster Recovery Starter Kit can be purchased through VMware and VMware partners. Contact your local representative for pricing information.

More information about VMware software and services is available from <http://www.vmware.com> and from your local VMware representative.

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